



**BREVARD  
HOMELESS  
COALITION**

# 2024 Universal Request for Proposals (RFP)

**Pre-Proposal Workshop**



## Presenting Today

**Amber Carroll**  
Executive Director

**Ashley Miller**  
Systems Performance Director



**Who is in the Zoom room?  
Put your Name and Organization in the Chat**

## Plan for today.

Overview of the RFP

Why a Universal RFP?

How is it different?

Who does it include?

What funding sources are available?

Helpful tools for you to prepare

Next Steps

# Zoom Instructions

1. Video – please unhide your video.

2. Mute

3. Use the Chat when you have a question

Any Terms that are used for which you need further clarification – type those in the chat too.

## Overview of the RFP

- PDF located on the BHC Website\*
- Source document - will look at this document today to help you in submitting your proposals
- Terms that may be new to you - as you go through it, they will become familiar. Type them in the chat for clarification, don't be scared.

*\*HUD FUNDING UPDATE*

# Why a Universal RFP?

How is it different?

What funding sources are available?

# Why a Universal RFP?

**How is it different?**

## **RFP OVERVIEW PAGE 3**

In anticipation of several funding opportunities that may become available over the next 12 months, for new, currently funded and/or renewal projects, the Brevard Homeless Coalition (BHC) is issuing a Request For Proposals (RFP) for the following anticipated and known funding opportunities through the U.S. Department of Housing and Urban Development (HUD), The Florida Department of Children and Families (DCF) Office on Homelessness Unified Grant, and/or other funding sources, totaling an estimated \$719,544



## Why a Universal RFP?

\*\*\*If additional funding opportunities become available to BHC following the issuing of this RFP, BHC reserves the right to select an eligible project submitted in response to this RFP without issuing an additional RFP(s).

Therefore, BHC strongly encourages and will accept project proposals for all project types, including those for which the identified available new funding indicated may not be included under this RFP.\*\*\*

# Project Proposals Accepted under the RFP

BHC encourages organizations to submit proposals for projects, even if the project does not 'fit' perfectly into the funding descriptions. By submitting a proposal, the organization is informing BHC of projects it intends or desires to develop to help meet an unmet need in the community and collaboratively work to make homelessness rare, brief, and non-recurring in Brevard County.

- **New Project** - a project that does not currently exist and if funded, will increase overall capacity in the CoC.
- **Expanded Project** - a project that is currently funded and will add additional overall capacity to the CoC by expanding its current operations. This should include adding units, beds, persons served, and/or services provided to existing program participants.
- **Renewal Project** – HUDCoC-Program projects that are currently operating and listed as renewal projects in this RFP.

# What funding is available?

## SECTION I: Funding Opportunities Available/Anticipated— New/Renewals

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## ***ESTIMATED NEW Funding Available***

Term	Source	Amount
FY2024 and FY2025 (2-year projects)	HUD Continuum of Care Program (HUD CoC) – New Projects – Permanent Housing - Bonus/DV Bonus CoC Bonus Project Amt. - \$142,020 DV Bonus Project Amount - \$177,525	<b>~Estimated \$319,544</b>
FY2024	Florida Department of Children and Families (DCF) - Challenge Grant	<b>~\$400,000</b>
	<b><i>Estimated New Funding Total</i></b>	<b>~\$719,544</b>

## ***RENEWAL HUD CoC Funding Available***

Term	Source	Amount
FY2024 and 2025 (2-year renewals)	HUD Continuum of Care Program – <i>Renewals Only</i>	<b>\$1,019,310</b>

## ***ESTIMATED NEW Funding Available***

- **FY2024 and 2025 HUD CoC Competition- New Project(s): ~ \$319,544**
  - CoC Bonus Project Amount - \$142,020
  - DV Bonus Project Amount - \$177,525
  - HUD CoC Program funding for a New Project through a CoC Bonus and/or DV Bonus or reallocation can be used for the following project types, in accordance with 24 CFR Part 578.
    - Permanent Housing (PH)
      - Permanent Supportive Housing (PSH)
      - Rapid Re-Housing (RRH)
    - Joint Transitional Housing – Rapid Rehousing (TH-RRH)
    - Coordinated Entry (SSO – CE)

*Submission of a new or expanded project(s) through a Bonus category will be selected from the proposals received through this RFP process.*

## ***ESTIMATED NEW* Funding Available**

- **Challenge Grant (Chall) ~ \$400,000**

The BHC will make available the Florida Challenge Grant funding provided by the Florida Department of Children & Families (DCF). Florida Challenge Grant program funding shall be for the term of July 1, 2024, to June 30, 2025. Challenge grant funds are a flexible funding source utilized to support programs and activities outlined in the Brevard CoC's strategic plan in an effort to reduce homelessness. **Street Outreach, Emergency Shelter, Homeless Prevention, Rapid Rehousing, Coordinated Entry**

Other programs and activities that may be funded are outlined in the ESG Program Guidance and may also include additional priorities of the Florida Department of Children & Families (DCF). To be prepared for the potential availability of funds, please review the Brevard CoC 2023-2026 Strategic Plan.

# *CoC Renewal Projects*

- The funding and applicable projects listed in this section are considered Renewal Projects for BHC's 2024 Universal RFP Cycle and the funded agency MUST submit an Intent to Renew Form - Link is located on the BHC Website.
- **FY2023 HUD CoC Program – Renewal Projects ~ \$1,019,310**
  - CoC Renewal Projects - The following CoC projects are eligible for renewal based on the approved funding award amounts from HUD's FY2024 and FY2025 CoC Program Competitive Renewal process:



Agency	Subrecipient (if applicable)	Project Name	Project Type	Renewal Funding
				(FY24 Awards)
Brevard Homeless Coalition, Inc.	N/A	Homeless Management Information System (HMIS)	HMIS	\$71,455
Brevard Homeless Coalition, Inc.	N/A	Coordinated Entry	SSO-CE	\$71,785
Brevard Homeless Coalition, Inc.	N/A	Domestic Violence – HMIS Project	SSO-HMIS	\$18,529
Brevard Homeless Coalition, Inc.	N/A	Domestic Violence – Rapid Rehousing Project	PH-RRH	\$98,520
HfH Supportive Housing, Inc.	N/A	Permanent Supportive Housing Project	PSH – Leasing	\$429,038
Brevard Homeless Coalition, Inc.	HfH Supportive Housing, Inc.	HfH Supportive Housing Orchid Lake	PSH- Project Based	\$50,000
Brevard Homeless Coalition, Inc.	Carrfour Supportive Housing	Heritage Park Project Expansion	PSH- Project Based	\$190,122
Carrfour Supportive Housing	N/A	Heritage Park Project	PSH- Project Based	\$20,000
Brevard Homeless Coalition, Inc.	WAYS for Life, Inc.	WAYS for Life Youth Housing	PH-RRH	\$50,541
Community of Hope, Inc.	N/A	Path of Hope	RRH	\$19,320
			Total	\$1,019,310



# CRITICAL DATES AND DEADLINES

Friday, August 16, 2024		BHC Posts Notice of RFP
Friday, August 16, 2024		BHC Issues 2023 Universal Request For Proposals (RFP)
Thursday, August 22, 2024	4:00PM	Mandatory Pre-Proposal Workshop (Only Pick ONE to Attend)
Friday, August 23, 2024	10:00 AM	(Registration Required)
Thursday, September 5, 2024	12:00 PM	Intent to Apply - New/Expanded Project Proposals Intent to Renew - CoC Renewal Projects Only. Agencies submit intent electronically via link shared with all attendees at the Mandatory Pre-Proposal Workshop
Thursday, September 5, 2024	12:00 PM	RFP Questions - Final day to submit RFP questions to BHC
Monday, September 23, 2024	3:00 PM	Application Submission Deadline (no later than 30 days before the application deadline)
Friday, September 27, 2024	9:00 AM	BHC Staff Threshold Review to ensure adherence to the eligibility criteria and fatal flaw review as posted in the BHC 2023 Universal RFP
Monday, September 30, 2024	5:00 PM	Ranking and Review Committee Scoring - committee members will receive and score each project proposal (on their own)
Monday, October 7, 2024	9:00 AM	Ranking and Review Committee Meeting - final scoring and opportunity for presentations from applicants

# CRITICAL DATES AND DEADLINES

Thursday, October 10, 2024	9:00 AM	CoC Advisory Council Meeting: Ranking and Review Committee presents their final recommendations for Project Priority Listing to CoC Advisory Council
Thursday, October 10, 2024	4:00 PM	BHC Board of Directors: Ranking and Review Committee presents the CoC Advisory Council final recommendation to the BHC Board of Directors. The BHC Board of Directors make the final approval of projects for funding, including conditional awards as indicated in Section VI of this RFP.
Tuesday, October 15, 2024	5:00 PM	Notice of Selection, Conditional Selection or Non-Selection to all project proposal applicants
Monday, October 28, 2024	5:00 PM	Post Complete HUD NOFO Application to BHC Website 2 days prior to submission
Wednesday, October 30, 2024	8:00 PM	HUD NOFO Submission Deadline
July 15, 2025 (tentatively)		Submission of Project Applications for federal FY25 funds – Applicants for CoC/DV reallocation. Further guidance will be provided if HUD publishes and amended FY25/26 NOFO
Friday, August 29, 2025		Submission Due to HUD – Federal due date for FY25 submissions of CoC/DV reallocation. Other projects may be submitted if HUD publishes an amended FY25/26 NOFO.

IN A NUTSHELL

# SECTION VI: Proposal Evaluation and Selection

## RFP Page 25-26

1. You will submit your Proposal to a ranking and Review Committee by a designated date. Via an online portal.
2. You may be asked to come present
3. A Committee will review based on scoring criteria all the projects that have been submitted and present for approval to the CoC Advisory Council and BHC Board of Directors.

### **Universal RFP Competition Results**

- Recommendation for funding (where \$ is available)
- Conditional awards (should money become available)
- Not recommended for funding.

### **HUD CoC Competition**

1. CoC priority list with Tier 1 and Tier 2 ranking
4. We will notify you

## Next Steps

Get Prepared!

We will email you the links for:

- Intent to renew/apply
- Application
- Updated RFP

# Helpful Tools

The BHC Website: [Brevardhomelesscoalition.org](https://brevardhomelesscoalition.org)  
Strategic Plan

Point In Time Count

FY-2024-grant-opportunities (1<sup>st</sup> place we update)

- The 2024 Universal RFP Document
- The HUC CoC NOFO
- The CoC Strategic Plan

# QUESTIONS????

## ZOOM CHAT?

**AFTER ZOOM CALL:** Questions may be submitted to [grants@brevardhomelesscoalition.org](mailto:grants@brevardhomelesscoalition.org) up until the grant deadline and will be answered in the order received; however, applicants cannot depend on being able to get a question answered immediately and failure to get an answer to a question is not an acceptable reason for missing the grant deadline.

***BHC Staff can offer limited assistance with project application's during the competition time frame.***

**THANK YOU!!!**